## **NEW APPLICATION**

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# BEFORE THE ARIZONA CORPORATION COMMISSION

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**COMMISSIONERS** 

GARY PIERCE, Chairman BOB STUMP SANDRA D. KENNEDY PAUL NEWMAN BRENDA BURNS Arizona Corporation Commission DOCKETED

NOV -8 2012

DOCKETED BY

In the matter of:

TRI-CORE COMPANIES, LLC, an Arizona ) limited liability company,

TRI-CORE MEXICO LAND DEVELOPMENT, LLC, an Arizona limited liability company,

TRI-CORE BUSINESS DEVELOPMENT, LLC, an Arizona limited liability company,

ERC COMPACTORS, LLC, an Arizona limited liability company,

ERC INVESTMENTS, LLC, an Arizona limited liability company,

C&D CONSTRUCTION SERVICES, INC., a Nevada corporation;

PANGAEA INVESTMENT GROUP, LLC, an Arizona limited liability company, d/b/a Arizona Investment Center,

JASON TODD MOGLER, an Arizona resident,

BRIAN N. BUCKLEY and CHERYL BARRETT BUCKLEY, husband and wife,

CASIMER POLANCHEK, an Arizona resident,

NICOLE KORDOSKY, an Arizona resident,

Respondents.

DOCKET NO. S-20867A-12-0459

NOTICE OF OPPORTUNITY FOR HEARING REGARDING PROPOSED ORDER TO CEASE AND DESIST, ORDER FOR RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES AND ORDER FOR OTHER AFFIRMATIVE ACTION

DOCKET CONTROL

RECEIVED

NOTICE: EACH RESPONDENT HAS 10 DAYS TO REQUEST A HEARING

EACH RESPONDENT HAS 30 DAYS TO FILE AN ANSWER

alleges that Respondents TRI-CORE COMPANIES, LLC; TRI-CORE MEXICO LAND DEVELOPMENT, LLC; TRI-CORE BUSINESS DEVELOPMENT, LLC; ERC COMPACTORS, LLC; ERC INVESTMENTS, LLC; C&D CONSTRUCTION SERVICES, INC.; PANGAEA INVESTMENT GROUP, LLC d/b/a/ ARIZONA INVESTMENT CENTER; JASON TODD MOGLER; BRIAN N. BUCKLEY; CASIMER POLANCHEK; and NICOLE KORDOSKY have engaged in acts, practices, and transactions that constitute violations of the Securities Act of Arizona, A.R.S. § 44-1801 *et seq.* ("Securities Act").

The Securities Division ("Division") of the Arizona Corporation Commission ("Commission")

The Division further alleges JASON TODD MOGLER is a person controlling TRI-CORE COMPANIES, LLC; TRI-CORE BUSINESS DEVELOPMENT, LLC; ERC COMPACTORS, LLC; and ERC INVESTMENTS, LLC within the meaning of A.R.S. § 44-1999, so that he is jointly and severally liable under A.R.S. § 44-1999 to the same extent as TRI-CORE COMPANIES, LLC; TRI-CORE BUSINESS DEVELOPMENT, LLC; ERC COMPACTORS, LLC and ERC INVESTMENTS, LLC for violations of the Securities Act.

The Division further alleges CASIMER POLANCHEK is a person controlling PANGAEA INVESTMENT GROUP, LLC d/b/a/ ARIZONA INVESTMENT CENTER within the meaning of A.R.S. § 44-1999, so that he is jointly and severally liable under A.R.S. § 44-1999 to the same extent as PANGAEA INVESTMENT GROUP, LLC d/b/a/ ARIZONA INVESTMENT CENTER for violations of the Securities Act.

I.

#### **JURISDICTION**

1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.

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II.

#### **RESPONDENTS**

- 2. TRI-CORE COMPANIES, LLC ("Tri-Core"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in August 2007. At all relevant times, Tri-Core's business office was located at 8840 E. Chaparral Rd., #150, Scottsdale, Arizona. As of October 2007, Tri-Core was a manager-managed LLC. Tri-Core has not been registered by the Commission as a securities salesman or dealer.
- 3. TRI-CORE MEXICO LAND DEVELOPMENT, LLC ("Tri-Core Mexico"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in May 2007. At all relevant times, Tri-Core Mexico's business office was located at 8840 E. Chaparral Rd., #150, Scottsdale, Arizona. Tri-Core Mexico has not been registered by the Commission as a securities salesman or dealer.
- 4. TRI-CORE BUSINESS DEVELOPMENT, LLC ("Tri-Core BD"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in January 2006. At all relevant times, Tri-Core BD's business office was located at 8840 E. Chaparral Rd., #150, Scottsdale, Arizona. Tri-Core BD has not been registered by the Commission as a securities salesman or dealer.
- 5. ERC COMPACTORS, LLC ("ERC Compactors"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in August 2011. At all relevant times, ERC Compactor's business office was located at 8800 E. Chaparral Rd., #270, Scottsdale, Arizona. At all relevant times, ERC Compactors has been a manager-managed LLC. ERC Compactors has not been registered by the Commission as a securities salesman or dealer.
- 6. ERC INVESTMENTS, LLC ("ERC Investments"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in April 2011. At all relevant times, ERC Investment's business office was located at 8800 E. Chaparral Rd., #270,

Scottsdale, Arizona. ERC Investments has not been registered by the Commission as a securities salesman or dealer.

- 7. C&D CONSTRUCTION SERVICES, INC. ("C&D"), has been at all relevant times a Nevada corporation organized under the laws of the state of Nevada in April 2000. C&D has not been registered by the Commission as a securities salesman or dealer.
- 8. PANGAEA INVESTMENT GROUP, LLC ("Pangaea"), has been at all relevant times a limited liability company organized under the laws of the state of Arizona in August 2009. Since December 2009, Pangaea has been the registered with the Arizona Secretary of State as the owner of the trade name "Arizona Investment Center" ("AIC") and has been doing business under that name. Pangaea and AIC have not been registered by the Commission as a securities salesman or dealer. Hereafter, Pangaea is collectively referenced with AIC.
- 9. JASON TODD MOGLER ("Mogler"), has been at all relevant times a resident of the state of Arizona. At all relevant times, Mogler has been the manager of Tri-Core, Tri-Core BD, ERC Compactors, and ERC Investments. Mogler has not been registered by the Commission as a securities salesman or dealer.
- 10. BRIAN BUCKLEY ("Buckley"), has been at all relevant times a married man and resident of the state of Arizona. Buckley has not been registered by the Commission as a securities salesman or dealer.
- 11. CASIMER POLANCHEK ("Polanchek"), has been at all relevant times a resident of the state of Arizona. At all relevant times, Polanchek has been the manager of AIC. Polanchek has not been registered by the Commission as a securities salesman or dealer.
- 12. NICOLE KORDOSKY ("Kordosky"), has been at all relevant times a resident of the state of Arizona. Kordosky has not been registered by the Commission as a securities salesman or dealer.
- 13. Tri-Core, Tri-Core Mexico, Tri-Core BD, ERC Compactors, ERC Investments, C&D, AIC, Mogler, Buckley, Polanchek, and Kordosky may be referred to collectively as "Respondents".

14. CHERYL BARRETT BUCKLEY ("Respondent Spouse") has been at all relevant times the spouse of Respondent Buckley. Respondent Spouse is joined in this action under A.R S. § 44-2031(C) solely for purposes of determining the liability of the marital community.

15. At all relevant times, Respondent Buckley has been acting for his own benefit and for the benefit or in furtherance of the marital community.

#### III.

- 16. At all relevant times, Tri-Core was a manager-managed limited liability company. At all relevant times, Mogler has been the manager of Tri-Core.
  - 17. At all relevant times, Mogler has been a signatory of Tri-Core's bank accounts.
- 18. At all relevant times, Tri-Core BD was a manager-managed limited liability company. At all relevant times, Mogler has been the manager of Tri-Core BD.
  - 19. At all relevant times, Mogler has been a signatory of Tri-Core BD's bank accounts.
- 20. At all relevant times, ERC Compactors was a manager-managed limited liability company. At all relevant times, Mogler has been the manager of ERC Compactors.
  - 21. At all relevant times, Mogler has been a signatory of ERC Compactors' bank accounts.
- 22. At all relevant times, ERC Investments was a manager-managed limited liability company. At all relevant times, Mogler has been the manager of ERC Investments.
- 23. At all relevant times, Pangaea d/b/a AIC was a manager-managed limited liability company. At all relevant times, Polanchek has been the manager of Pangaea d/b/a AIC.
- 24. From at least February 2010 until at least August 2011, Mogler participated as a host on a publicly broadcast radio program in Arizona called "The Investment Roadshow". AIC was stated as the sponsor of the programs. Buckley also participated as a presenter.
- 25. As part of The Investment Roadshow, Mogler discussed various investment opportunities, including investments in ERC and Tri-Core Companies, described as "alternative investments," and urged offerees to contact AIC, Buckley, or visit www.arizonainvestmentcenter.com ("AIC website") to learn about specific investments offered. Mogler, Buckley, and Polanchek also

urged offerees to participate in seminars and webinars on the alternative investments by contacting AIC.

- 26. On the Investment Roadshow, Mogler represented to offerees that AIC is a "collective group of alternative investment companies offering outstanding investment opportunities."
- 27. Polanchek participated as a host or presenter on The Investment Roadshow on several occasions in 2011. Buckley participated as a representative of AIC and Tri-Core on The Investment Roadshow, offering investment opportunities in land in Mexico and ERC.
- 28. Mogler represented to offerees that the ERC recycling investments "provides an opportunity for . . . the investor . . . a safe place to put their money".
- 29. In another broadcast of The Investment Roadshow, Mogler represented to offerees that the alternative investments in Mexico land offered by AIC were "safe" because they are secured.

#### TRI-CORE MEXICO NVESTMENT

- 30. From at least February 2007 until at least April 2008, Tri-Core BD, Mogler, and Buckley offered and sold promissory notes issued by Tri-Core Mexico in and from Arizona.
- 31. At all relevant times, offerees were provided a private placement memorandum dated May 1, 2007 ("5/1/07 TCM PPM"). The 5/1/07 TCM PPM offered offerees promissory notes for \$5,000.00 per note, with a total offering of \$3,500,000.00. The 5/1/07 TCM PPM represented to offerees an 80% rate of return, compounded annually, with a maturity date for payment of both interest and principal 24 months from the date of commencement of each note ("Tri-Core Mexico Investment").
- 32. Investors were issued promissory notes containing the same terms with respect to interest and maturity date, and subscription agreements signed by Mogler as Principal of Tri-Core Mexico.
- 33. The 5/1/07 TCM PPM stated that "use of the proceeds is to purchase a water front subdivision in San Luis Rio Colorado, Sonora, Mexico". This investment is known as the Tri-Core Mexico "Lot 5" investment.

34. In the 5/1/07 TCM PPM, Mogler is identified as a general partner of Tri-Core Mexico.

- 35. The 5/1/07 TCM PPM states that "[a]ll decisions with respect to the management of the Company [Tri-Core Mexico] will be made exclusively by the Principal Managers of the LLC. Note Holders do not have the right or power to take part in the management of the Company."
- 36. The 5/1/07 TCM PPM states that the success of the company is dependent upon the services and expertise of existing management, including James L. Stevens ("Stevens"). The Tri-Core Mexico Investment investor materials do not disclose that Stevens had outstanding tax liens totaling at least approximately \$200,000.
- 37. The 5/1/07 TCM PPM instructed investors to make their investment check payable to "Tri-Core Mexico Land Development, LLC" or "Tri-Core Business Development, LLC", while the subscription agreement directed the checks be made payable to "Tri-Core Business Development, LLC".
- 38. The 5/1/07 TCM PPM states that "[t]he Notes being offered by [Tri-Core Mexico] in this Private Placement Offering are secured by the land Tri-Core Mexico Land Development, LLC purchases. Tri-Core Business Development will establish an administration account which will hold the deed to the property until all note holders will be paid in full."
- 39. The promissory notes issued to investors for the Tri-Core Mexico Investment stated that the note was "secured by future land purchase."
- 40. Investors were not provided a deed of trust or other mechanism to securitize their notes with any land in Mexico purchased by Tri-Core Mexico or Tri-Core BD.
- 41. Investor funds in the Tri-Core Mexico Investment were not used to purchase land in Mexico.
- 42. Per the Operating Agreement for Tri-Core Mexico, Mogler was listed as a member, as well as a general partner of Tri-Core Mexico.

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- 43. Tri-Core Mexico retained Tri-Core BD to act as its agent in raising capital and administer investor funds for the Tri-Core Mexico Investment.
- 44. The 5/1/07 TCM PPM states that offering expenses would not exceed \$350,000 for the offering.
- 45. An Independent Contractor Agreement was executed between Tri-Core Mexico and Tri-Core BD, with Stevens signing as managing member of Tri-Core Mexico, and Mogler signing as President of Tri-Core BD. The Independent Contractor Agreement between Tri-Core Mexico and Tri-Core BD required \$925,000 in compensation to Tri-Core BD from Tri-Core Mexico from the investment proceeds.
- 46. The Tri-Core Mexico Investment was offered at presentations given by Buckley to individuals with no pre-existing relationship with Tri-Core Mexico.
- 47. The 5/1/07 TCM PPM stated that the Tri-Core Mexico Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", "qualified Broker Dealers" or "Registered Investment Advisors", and that those individuals could receive commissions "up to" 10% of the price of the notes sold.
- 48. The Tri-Core Mexico Investment was sold by individuals and entities that did not meet these criteria.
  - 49. Buckley received commissions for the sale of units to investors.
- 50. The Tri-Core Mexico Investment was offered and sold to both Arizona residents and out of state residents, with investments totaling approximately \$1,300,000.
- 51. The Tri-Core Mexico Investment was offered and sold in or from Arizona to investors totaling approximately \$1,000,000.
- 52. At all relevant times, the Tri-Core Mexico Investment was not registered as a security by the Commission.

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#### TRI-CORE FEBRUARY 2008 INVESTMENT

- 53. From at least February 2008 until at least March 2008, Mogler and Buckley offered and sold promissory notes issued by Tri-Core in and from Arizona.
- 54. At all relevant times, offerees were provided with a private placement memorandum dated February 1, 2008 ("2/1/08 TCC PPM"). The 2/1/08 TCC PPM offered offerees promissory notes for \$5,000.00 per note, with a total offering of \$3,500,000.00. The 2/1/08 TCC PPM represented to offerees an 80% annual rate of return, compounded annually, with a maturity date for payment of both interest and principal 24 months from the date of commencement of each note.
- 55. Investors were issued promissory notes containing the same terms with respect to interest and maturity date.
- 56. The 2/1/08 TCC PPM represented to offerees that Tri-Core was in the business of construction management, land acquisition and development, specializing in beach front properties along the coast of upper Sonora.
- 57. The business plan that accompanied the 2/1/08 TCC PPM represented to offerees that the proceeds of the promissory notes would be used "to purchase a water front subdivision in San Luis Rio Colorado, Sonora, Mexico". The business plan references a "250-acre plus lot" of beach front property in El Golfo de Santa Clara in Sonora, Mexico known as "Lot 5", El Golfo Beach Resort. ("Tri-Core February 2008 Investment").
- 58. The subscription agreement for the Tri-Core February 2008 Investment instructed offerees to send the subscription documents to Tri-Core at 8840 E. Chaparral Rd., #150, Scottsdale, Arizona. The promissory notes provide the same address for Tri-Core.
- 59. The 2/1/08 TCC PPM states that, "All decisions with respect to the management of the Company will be made by the Principal Managers of the LLC" and "Note Holders do not have the right or power to take part in the management of the Company." The 2/1/08 TCC PPM further states, "Note Holders will not have any voting rights in the Company."

60. At least one of the signatories for the subscription agreements and promissory notes for the Tri-Core February 2008 Investment was Mogler as President of Tri-Core.

- 61. The 2/1/08 TCC PPM and promissory notes state that the promissory notes "are secured in the land that Tri-Core Companies LLC purchases", that Tri-Core will "establish an administration account which will hold the deed to the property until all note holders will be paid in full", and "are secured by future land purchase."
- 62. Tri-Core has not held any deeds to "Lot 5" in Mexico. Investors were not provided a deed of trust or other mechanism to securitize their notes with any land in Mexico purchased by Tri-Core.
- 63. The land referenced as Lot 5 in the Tri-Core February 2008 Investment is the same land as that "to be purchased" for the Tri-Core Mexico Investment. The existence of both offerings to purchase the same land was not disclosed in the offering materials to investors.
- 64. The Tri-Core February 2008 Investment was publicly advertised by in-person and web-based seminars presented by Buckley.
- 65. The 2/1/08 TCC PPM stated that the Tri-Core February 2008 Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", and "qualified licensed personnel, pursuant to State and Federal security rules and regulations". The 2/1/08 TCC PPM stated that those individuals could receive commissions "up to" 10% of the price of the notes sold.
- 66. The Tri-Core February 2008 Investment was sold by individuals and entities that did not meet these criteria.
  - 67. Buckley received commissions for the sale of units to investors.
- 68. The Tri-Core February 2008 Investment was sold to both Arizona residents and out of state residents, with investments totaling approximately \$1,775,000.
- 69. The Tri-Core February 2008 Investment was offered and sold in or from Arizona to investors totaling approximately \$335,000.

70. At all relevant times, the Tri-Core February 2008 Investment was not registered as a security by the Commission.

#### TRI-CORE MARCH 2008 INVESTMENT

- 71. From at least April 2008 until at least October 2010, AIC, Mogler, and Buckley offered and sold promissory notes issued by Tri-Core in and from Arizona.
- 72. At all relevant times, offerees were provided with a private placement memorandum dated March 1, 2008 ("3/1/08 TCC PPM"). The 3/1/08 TCC PPM offered offerees promissory notes for \$10,000.00 per note, with a total offering of \$4,500,000.00. The 3/1/08 PPM represented to offerees a 60% annual rate of return, compounded annually, with a maturity date for payment of both interest and principal 24 months from the date of commencement of each note.
- 73. Investors were issued promissory notes containing the same terms with respect to interest and maturity date.
- 74. In the 3/1/08 TCC PPM, Tri-Core represented that it was in the business of construction management, land acquisition and development, and specialized in beach front properties along the coast of the upper Sonoran coastline in Sonora, Mexico.
- 75. The 3/1/08 TCC PPM stated that the proceeds of the promissory notes would be used to purchase and develop a water front parcel in San Luis Rio Colorado, Sonora, Mexico. The business plan submitted to offerees with the investment documents identified the parcel of land as Lot 47 Relaxante, 26.75 acres of beach front land in El Golfo ("Tri-Core March 2008 Investment").
- 76. The subscription agreement for the Tri-Core March 2008 Investment instructed offerees to send the subscription documents to Tri-Core at 8800 E. Chaparral Rd., #150, Scottsdale, Arizona. The promissory notes issued provide the same address for Tri-Core.
- 77. The 3/1/08 TCC PPM for the Tri-Core March 2008 Investment provided that "All decisions with respect to the management of the Company will be made by the Principal Managers of the LLC" and "Note Holders do not have the right or power to take part in the management of

in the Company."

78. The subscription agreements and promissory notes for the Tri-Core March 2008

Investment were signed by Mogler as President of Tri-Core.

the Company." The 3/1/08 TCC PPM further stated, "Note Holders will not have any voting rights

- 79. The 3/1/08 TCC PPM and promissory notes state that the promissory notes "are secured in the land that Tri-Core Companies LLC purchases" and "shall be senior debt of the Maker and secured by the property".
- 80. Tri-Core has not held any deeds to "Lot 47" in Mexico. Investors were not provided a deed of trust or other mechanism to securitize their notes with any land in Mexico purchased by Tri-Core.
- 81. The Tri-Core March 2008 Investment was publicly advertised using webinars, websites, and seminars presented by Buckley.
- 82. The 3/1/08 TCC PPM stated that the Tri-Core March 2008 Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", and "qualified licensed personnel, pursuant to State and Federal security rules and regulations". The 3/1/08 TCC PPM stated that those individuals could receive commissions "up to" 10% of the price of the notes sold.
- 83. The Tri-Core March 2008 Investment was sold by individuals and entities that did not meet these criteria.
  - 84. Buckley received commissions for the sale of units to investors.
- 85. The Tri-Core March 2008 Investment was sold to both Arizona residents and out of state residents, with investments totaling more than \$1,400,000.
- 86. The Tri-Core March 2008 Investment was offered and sold in or from Arizona to investors totaling approximately \$908,832.07.
- 87. At all relevant times, the Tri-Core March 2008 Investment was not registered as a security by the Commission.

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#### TRI-CORE JUNE 2010 INVESTMENT

- 88. From at least July 2010 until at least March 2011, AIC, Mogler, Buckley, and Polanchek offered and sold promissory notes issued by Tri-Core in and from Arizona.
- 89. At all relevant times, offerees were provided with a private placement memorandum dated June 1, 2010 ("6/1/10 TCC PPM"). The 6/1/10 TCC PPM offered offerees promissory notes for \$10,000.00 per note, with a total offering of \$5,000,000.00. The 6/1/10 PPM represented to offerees a 40% annual rate of return, compounded annually, with a maturity date for payment of both interest and principal 24 months from the date of commencement of each note.
- 90. Investors were issued promissory notes containing the same terms with respect to interest and maturity date.
- 91. In the 6/1/10 TCC PPM, Tri-Core represented that it was in the business of construction management, land acquisition and development, and specialized in properties across the upper Sonoran coastline of Sonora, Mexico.
- 92. The 6/1/10 TCC PPM stated that the proceeds of the promissory notes would be used to purchase and hold for appreciation parcels of land along the Sonoran Coast of Mexico ("Tri-Core June 2010 Investment").
- 93. Offerees were also provided with a subscription agreement and a business plan for the Tri-Core June 2010 Investment.
- 94. The subscription agreement for the Tri-Core June 2010 Investment instructed offerees to send the subscription documents to Tri-Core at 8800 E. Chaparral Rd., #270, Scottsdale, Arizona. The promissory notes issued provide the same address for Tri-Core.
- 95. The 6/1/10 TCC PPM for the Tri-Core June 2010 Investment provided, "All decisions with respect to the management of the Company will be made by the Principal Managers of the LLC" and "Note Holders do not have the right or power to take part in the management of the Company." The 6/1/10 TCC PPM further stated, "Note Holders will not have any voting rights in the Company."

- 96. The subscription agreements and promissory notes for the Tri-Core June 2010 Investment were signed by Mogler as President of Tri-Core.
- 97. Although the 6/1/10 TCC PPM and promissory notes stated that the promissory notes "are" or "will be secured" by the "land Tri-Core Companies LLC purchases", the land is not identified.
- 98. Polanchek represented to offerees that investments offered by AIC, which included the Tri-Core June 2010 Investment, placed investors in a first secured position, which protected them from any default in payment.
- 99. Investors were not provided a deed of trust or other mechanism to securitize their notes with any land in Mexico purchased by Tri-Core.
- 100. The Tri-Core June 2010 Investment was sold to both Arizona residents and out of state residents, with investments totaling nearly \$1,300,000.
- 101. The Tri-Core June 2010 Investment was offered and sold in or from Arizona to investors totaling approximately \$170,000.
- 102. At all relevant times, the Tri-Core June 2010 Investment was not registered as a security by the Commission.

## ERC COMPACTORS INVESTMENT

- 103. From at least August 2011 until at least November 2011, AIC and Buckley offered and sold promissory notes issued by ERC Compactors in and from Arizona.
- 104. At all relevant times, offerees were provided a private placement memorandum dated August 8, 2011 (8/8/11 ERC PPM), a subscription agreement, and a business plan.
- 105. The 8/8/11 PPM offered offerees promissory notes at an offering price of \$15,000.00 per note, up to a maximum total of \$1,500,000.00. The 8/1/11 PPM offered an annual 24% rate of return, with a 24 month maturity date in which the principal would be repaid. Interest was deferred for the first ninety days, with the deferred interest of \$900 added to the principal

amount. Interest payments were to be paid to the investor were to be paid monthly starting the fourth month after the date of investment.

- 106. Investors were issued promissory notes by ERC Compactors containing the same terms with respect to interest and maturity date.
- 107. Despite the fact that the promissory notes were issued by ERC Compactors, the only business plan referenced in the 8/8/11 ERC PPM or provided to offerees was for "ERC of Nevada LLC".
- 108. At all relevant times, ERC Compactors offered offerees an investment in ERC Compactors which involved a "Las Vegas flagship material recovery facility" that would provide "closed-loop" system recycling, specifically cardboard recycling at commercial properties. The offering proceeds were to be used to purchase compactors/equipment. ("hereafter "ERC Compactors Investment").
- 109. The 8/8/11 ERC PPM provides that note holders have no rights in the management of ERC Compactors, and that "[a]ll decisions with respect to the management of the Company [ERC Compactors] will be made exclusively by the Managers of the LLC."
- 110. The subscription agreements and promissory notes for the ERC Compactors Investment were signed by Mogler as President of ERC Compactors.
- 111. The business plan provided to offerees for the ERC Compactors Investment contained contact information for Buckley at AIC. The business plan provided the AIC's website and www.tricoreworld.com.
- 112. Although the 8/8/11 ERC PPM and promissory notes state that the promissory notes "are" or "will be secured" by the "equipment/compactors purchased", the equipment/compactors that form the security is not identified. Investors were provided with no information in the 8/8/11 ERC PPM to determine if there was adequate security for their investment. ERC Compactors has never provided investors any mechanism to securitize their notes with any collateral.

- 113. The ERC Compactors Investment was publicly advertised by AIC, by radio broadcast, and by seminars sponsored by AIC and presented by Buckley.
- 114. The ERC Compactors Investment was sold to both Arizona residents and out of state residents, with investments totaling over \$1,200,000.
- 115. The ERC Compactors Investment was offered and sold in or from Arizona to investors totaling approximately \$880,000.
- 116. At all relevant times, the ERC Compactors Investment was not registered as a security by the Commission.

#### ERCI INVESTMENT

- 117. From at least January 2012, AIC, Mogler, and Kordosky offered promissory notes issued by ERC Investments in and from Arizona.
- 118. At all relevant times, ERC Investments provided offerees with a private placement memorandum dated December 2, 2011 ("12/2/11 ERCI PPM"). The 12/2/11 ERCI PPM offered offerees a total of 400 promissory notes in two offerings, with a combined total offering of \$10,000,000.00 ("ERCI Investment").
- 119. The first offering in the 12/2/11 ERCI PPM was for \$25,000.00 per note, with a total offering of \$5,000,000.00. The 12/1/11 ERCI PPM represented to offerees a 18% annual rate of return, interest paid monthly, with a maturity date for payment of principal in 24 months.
- 120. The second offering in the 12/2/11 ERCI PPM was for \$25,000.00 per note, with a total offering of \$5,000,000.00. The 12/1/11 PPM represented to offerees a 12% annual rate of return, interest paid monthly, with a maturity date for payment of principal in 24 months.
- 121. The 12/2/11 ERCI PPM represented that ERC Investments was is in the business of investing in rubbish and waste recycling and the purchase/sale of commodities.
- 122. The 12/2/11 ERCI PPM advised offerees that the funds for the ERCI Investment would be used, "to purchase land, equipment, commodities and locomotives, for a new recycling center located in Chicago, Illinois."

- 123. The 12/2/11 ERCI PPM stated, "[t]he Notes being offered by the Company in this Private Placement Offering will be secured by property, equipment and commodities such as locomotives located in its new facility in Chicago, Illinois." Per the 12/2/11 ERCI PPM, the collateral did not exist at the time of the offering, and offerees and/or investors were provided with no information in the 12/2/11 ERCI PPM to determine if there was adequate security for their investment.
- 124. The 12/2/11 ERCI PPM also stated, "[a]ll decisions with respect to the management of the Company will be made exclusively by the managers of the Company. The Note holders do not have the right or power to take part in the management of the Company."
- 125. After an offeree contacted AIC, Kordosky offered the ERCI Investment to at least one offeree via email from nicole@azicenter.com, and provided the offeree with the 12/2/11 ERCI PPM, as well as an unexecuted subscription agreement and promissory note. Correspondence from Kordosky to the offeree stated Kordosky was with AIC in "Investment Relations".
- 126. The 12/2/11 ERCI PPM states, "[d]elivery of the [subscription documents], together with a check to be addressed to the Company as follows: ERC INVESTMENTS LLC, c/o Arizona Investment Center, 8800 E. Chaparral Road, Suite 270, Scottsdale, AZ 85250."
- 127. The subscription agreement and promissory note sent to the offeree for the ERCI Investment were drafted for signature by Mogler on behalf of ERC Investments.
- 128. At all relevant times, the ERCI Investment was not registered as a security by the Commission.

### C&D INVESTMENT

- 129. From at least November 2010 until October 2011, Tri-Core BD, Buckley, Polanchek, and Kordosky offered and sold promissory notes issued by C&D in and from Arizona.
- 130. At all relevant times, offerees were provided a private placement memorandum dated October 1, 2010 ("10/1/10 C&D PPM"). The 10/1/10 PPM offered offerees promissory notes for \$25,000.00 per note, with a total offering of \$1,500,000.00. The 10/1/10 C&D PPM

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represented to offerees a 24% annual rate of return, payable monthly, with a maturity date of 24 months from the date of commencement of each note.

- 131. Investors were issued promissory notes containing the same terms with respect to interest and maturity date.
- 132. The 10/1/10 C&D PPM represented that C&D was an established corporation, "in the business of rubbish and waste recycling".
- 133. The 10/1/10 C&D PPM represented that the proceeds of the promissory notes would be used to "create the company structure for the purchase and start up requirements for a recycling center located in Apex, Las Vegas, Nevada." ("C&D Investment").
- 134. The 10/1/10 C&D PPM and subscription agreements provided to offerees stated that, "Tri-Core Business Development LLC is solely acting as the agent for C & D Construction Services Inc. for this offering."
- The 10/1/10 C&D PPM for the C&D Investment instructed offerees to make checks 135. payable to "TRI-CORE BUSINESS DEVELOPMENT LLC as agent for C & D Construction Services Inc." and to send investment documents and the investment funds to "Tri-Core Business Development LLC, c/o Arizona Investment Center, 8800 E. Chaparral Road, Suite 270, Scottsdale, AZ 85250." The subscription agreements stated that the check was to be "made payable to the order of TRI-CORE BUSINESS DEVELOPMENT LLC ..."
- 136. The 10/1/10 C&D PPM for the C&D Investment provided that, "All decisions with respect to the management of the Company will be made exclusively by the officers, directors and employees of the Company. Note Holders do not have the right or power to take part in the management of the Company and will not be represented on the Board of Directors of the Company." The 10/1/10 C&D PPM further states, "Note Holders will not have any voting rights in the Company."
- The 10/1/10 C&D PPM stated that the promissory notes "are secured" by "real 137. estate in Nevada and California". The promissory notes contained similar language. However, the

real estate that forms the security is not identified, nor is the owner. Further, the 10/1/10 C&D PPM failed to provide offerees and/or investors with any information to determine if the "real estate" adequately secured their investment.

- 138. The signatory for the subscription agreements and promissory notes for the C&D Investment was Mogler with a limited power of attorney for Peter A. Salazar Jr.
- 139. The C&D Investment was publicly offered and sold via radio broadcast and/or public seminar.
- 140. The C&D Investment was sold to both Arizona residents and out of state residents with investments totaling nearly \$1,500,000.
- 141. The C&D Investment was offered and sold in or from Arizona to investors totaling approximately \$715,000.
- 142. At all relevant times, the C&D Investment was not registered as a security by the Commission.

#### IV.

### **VIOLATION OF A.R.S. § 44-1841**

### (Offer or Sale of Unregistered Securities)

- 143. From at least February 2007 until at least April 2008, Tri-Core BD, Mogler, and Buckley offered or sold securities in the form of promissory notes and/or investment contracts issued by Tri-Core Mexico.
- 144. From at least February 2008 until at least March 2008, Mogler and Buckley offered or sold securities in the form of promissory notes and/or investment contracts issued by Tri-Core.
- 145. From at least April 2008 until at least October 2010, AIC, Mogler, and Buckley offered or sold securities in the form of promissory notes and/or investment contracts issued by Tri-Core.

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	146.	From	at	least	July	2010	until	at	least	March	2011,	AIC,	Mogler,	Buckley,	and
Polano	chek of	fered o	r sc	old se	ecuriti	ies in	the fo	orm	of p	omisso	ry note	s and/	or invest	ment cont	racts
issued	by Tri-	Core.													

- 147. From at least August 2011 until at least November 2011, AIC and Buckley offered or sold securities in the form of promissory notes and/or investment contracts issued by ERC Compactors.
- 148. From at least January 2012, AIC, Mogler, and Kordosky offered or sold securities in the form of promissory notes and/or investment contracts issued by ERC Investments.
- 149. From at least November 2010 until at least October 2011, Tri-Core BD, Buckley, Polanchek, and Kordosky offered or sold securities in the form of promissory notes and/or investment contracts issued by C&D.
- 150. The securities referred to above were not registered pursuant to Articles 6 or 7 of the Securities Act.
  - 151. This conduct violates A.R.S. § 44-1841.

V.

#### **VIOLATION OF A.R.S. § 44-1842**

### (Transactions by Unregistered Dealers or Salesmen)

- 152. Respondents offered or sold securities within or from Arizona while not registered as dealers or salesmen pursuant to Article 9 of the Securities Act.
  - 153. This conduct violates A.R.S. § 44-1842.

### **VIOLATION OF A.R.S. § 44-1991**

VI.

#### (Fraud in Connection with the Offer or Sale of Securities)

154. In connection with the offer or sale of securities within or from Arizona, Respondents directly or indirectly: (i) employed a device, scheme, or artifice to defraud; (ii) made untrue statements of material fact or omitted to state material facts that were necessary in order to make the statements

made not misleading in light of the circumstances under which they were made; or (iii) engaged in transactions, practices, or courses of business that operated or would operate as a fraud or deceit upon offerees and investors. Respondents' conduct includes, but is not limited to, the following:

### Fraud Related to Tri-Core Mexico Investment

- a) Failing to use investor funds to purchase land in Mexico as referenced in the in the Tri-Core Mexico Investment investor materials;
- b) Failing to disclose that Stevens had outstanding tax liens totaling at least approximately \$200,000;
- c) Representing that the investor's investments would be secured by property in Mexico, but failing to provide investors with a deed of trust or other mechanism to securitize their notes;
- d) Representing in the 7/1/07 TCM PPM that offering expenses would not exceed \$350,000 for the offering, but failing to disclose that an Independent Contractor Agreement between Tri-Core Mexico and Tri-Core BD required \$925,000 in compensation to Tri-Core BD from Tri-Core Mexico from the investment proceeds;
- e) Representing in the 7/1/07 TCM PPM that the Tri-Core Mexico Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", "qualified Broker Dealers" or "Registered Investment Advisors", and that those individuals could receive commissions "up to" 10% of the price of the notes sold, when the Tri-Core Mexico Investment was sold by individuals and entities that did not meet these criteria;

## Fraud Related to Tri-Core February 2008 Investment

f) Representing that investor's investments would be secured by property in Mexico, but failing to provide investors with a deed of trust or other mechanism to securitize their notes;

g) Failing to disclose that the land to be purchased by Tri-Core in the Tri-Core February 2008 Investment, Lot 5, had also been offered and sold to investors in the Tri-Core Mexico Investment;

h) Representing in the 2/1/08 TCC PPM that the Tri-Core February 2008 Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", and "qualified licensed personnel, pursuant to State and Federal security rules and regulations", and that those individuals could receive commissions "up to" 10% of the price of the notes sold, when the Tri-Core February 2008 Investment was sold by individuals and entities that did not meet these criteria.

## Fraud Related to Tri-Core March 2008 Investment

- i) Representing that the alternative investments in Mexico land were "safe" because they are secured;
- j) Representing that investor's investments would be secured by property in Mexico, but failing to provide investors with a deed of trust or other mechanism to securitize their notes;
- k) Representing the Mexican property purchased, Lot 47, would be owned by Tri Core, but failing to purchase the land under the company name;
- Representing in the 3/1/08 TCC PPM that the Tri-Core March 2008 Investment may be sold by "registered brokers or dealers who are members of the NASD and who enter into a Participating Dealer Agreement with the Company", and "qualified licensed personnel, pursuant to State and Federal security rules and regulations", and that those individuals could receive commissions "up to" 10% of the price of the notes sold, when the Tri-Core March 2008 Investment was sold by individuals and entities that did not meet these criteria;

## Fraud Related to Tri-Core June 2010 Investment

m) Representing that the alternative investments in Mexico land were "safe" because they are secured;

- n) Representing that investments offered by AIC, which included the Tri-Core June 2010 Investment, placed investors in a first secured position, which protected them from any default in payment;
- o) Representing that the investor's investments would be secured by property in Mexico, but failing to provide investors with a deed of trust or other mechanism to securitize their notes;

#### Fraud Related to ERC Compactors Investment

- p) Representing that the ERC recycling investments "provides an opportunity for .. . the investor . . . a safe place to put their money";
- q) Representing that the investor's investments would be secured by the "equipment/compactors purchased", but failing to provide investors with a mechanism to securitize their notes;
- r) Failing to disclose the specific collateral that would form the basis for the security of investor notes, or to determine if there was adequate security for their investments;

### Fraud Related to ERCI Investment

s) Representing that the investor's investments "will be secured by property, equipment and commodities such as locomotives located in its new facility in Chicago, Illinois" and failing to provide offerees and/or investors with any information in the 12/2/11 ERCI PPM to determine if there was adequate security for their investment;

## Fraud Related to C&D Investment

- t) Representing that the investor's investments "are secured" by "real estate in Nevada and California", but failing to identify the real estate, or provide offerees and/or investors with any information determine if the "real estate" adequately secured their investment.
  - 155. This conduct violates A.R.S. § 44-1991.
- 156. Mogler directly or indirectly controlled Tri-Core, Tri-Core BD, ERC Compactors, and ERC Investments within the meaning of A.R.S. § 44-1999. Therefore, Mogler is jointly and

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severally liable to the same extent as Tri-Core, Tri-Core BD, ERC Compactors, and ERC Investments for their violations of A.R.S. § 44-1991.

157. Polanchek directly or indirectly controlled Pangaea d/b/a AIC within the meaning of A.R.S. § 44-1999. Therefore, Polanchek is jointly and severally liable to the same extent as Pangaea d/b/a AIC for its violations of A.R.S. § 44-1991.

#### XII.

#### REQUESTED RELIEF

The Division requests that the Commission grant the following relief:

- 1. Order Respondents to permanently cease and desist from violating the Securities Act, pursuant to A.R.S. § 44-2032;
- 2. Order Respondents to take affirmative action to correct the conditions resulting from Respondents' acts, practices, or transactions, including a requirement to make restitution pursuant to A.R.S. § 44-2032;
- 3. Order Respondents to pay the state of Arizona administrative penalties of up to five thousand dollars (\$5,000) for each violation of the Securities Act, pursuant to A.R.S. § 44-2036;
- 4. Order Respondents to pay the state of Arizona administrative penalties, pursuant to A.R.S. § 44-1961;
- 5. Order that the marital communities of Respondent Buckley and Respondent Spouse be subject to any order of restitution, rescission, administrative penalties, or other appropriate affirmative action pursuant to A.R.S. § 25-215; and
  - 6. Order any other relief that the Commission deems appropriate.

#### XIII.

#### **HEARING OPPORTUNITY**

Each respondent including Respondent Spouse may request a hearing pursuant to A.R.S. § 44-1972 and A.A.C. R14-4-306. If a Respondent or a Respondent Spouse requests a hearing, the requesting respondent must also answer this Notice. A request for hearing must be in writing and

received by the Commission within 10 business days after service of this Notice of Opportunity for Hearing. The requesting respondent must deliver or mail the request to Docket Control, Arizona Corporation Commission, 1200 W. Washington, Phoenix, Arizona 85007. Filing instructions may be obtained from Docket Control by calling (602) 542-3477 or on the Commission's Internet web site at http://www.azcc.gov/divisions/hearings/docket.asp.

If a request for a hearing is timely made, the Commission shall schedule the hearing to begin 20 to 60 days from the receipt of the request unless otherwise provided by law, stipulated by the parties, or ordered by the Commission. If a request for a hearing is not timely made the Commission may, without a hearing, enter an order granting the relief requested by the Division in this Notice of Opportunity for Hearing.

Persons with a disability may request a reasonable accommodation such as a sign language interpreter, as well as request this document in an alternative format, by contacting Shaylin A. Bernal, ADA Coordinator, voice phone number 602/542-3931, e-mail <a href="mailto:sabernal@azcc.gov">sabernal@azcc.gov</a>. Requests should be made as early as possible to allow time to arrange the accommodation. Additional information about the administrative action procedure may be found at <a href="http://www.azcc.gov/divisions/securities/enforcement/AdministrativeProcedure.asp">http://www.azcc.gov/divisions/securities/enforcement/AdministrativeProcedure.asp</a>

#### XIV.

## ANSWER REQUIREMENT

Pursuant to A.A.C. R14-4-305, if a Respondent or a Respondent Spouse requests a hearing, the requesting respondent must deliver or mail an Answer to this Notice of Opportunity for Hearing to Docket Control, Arizona Corporation Commission, 1200 W. Washington, Phoenix, Arizona 85007, within 30 calendar days after the date of service of this Notice. Filing instructions may be obtained from Docket Control by calling (602) 542-3477 or on the Commission's Internet web site at http://www.azcc.gov/divisions/hearings/docket.asp.

Additionally, the answering respondent must serve the Answer upon the Division. Pursuant to A.A.C. R14-4-303, service upon the Division may be made by mailing or by hand-delivering a

copy of the Answer to the Division at 1300 West Washington, 3<sup>rd</sup> Floor, Phoenix, Arizona, 85007, addressed to Stacy Luedtke.

The Answer shall contain an admission or denial of each allegation in this Notice and the original signature of the answering respondent or respondent's attorney. A statement of a lack of sufficient knowledge or information shall be considered a denial of an allegation. An allegation not denied shall be considered admitted.

When the answering respondent intends in good faith to deny only a part or a qualification of an allegation, the respondent shall specify that part or qualification of the allegation and shall admit the remainder. Respondent waives any affirmative defense not raised in the Answer.

The officer presiding over the hearing may grant relief from the requirement to file an Answer for good cause shown.

Dated this \_ day of November, 2012.

Matthew J. Neubert Director of Securities